S5205-1

ECONOMIC CONDITIONS in New Hampshire

September 1994

A MONTHLY PUBLICATION FROM THE ECONOMIC AND LABOR MARKET INFORMATION BUREAU OF NEW HAMPSHIRE EMPLOYMENT SECURITY
Volume 94 - Number 9
George E. Nazer, Jr., Bureau Director

Employment SECURITY

In this issue...

Did You Know?

The rising importance of the technician in the United States labor force.

page 6.

- New Hampshire's preliminary not seasonally adjusted unemployment rate for July declined by 0.4 percentage points, to 4.3 percent, from the June estimate of 4.7 percent which was unchanged by revised labor force numbers. Though not strictly comparable due to changes in the Current Population Survey, the July 1993 rate was 5.9 percent.
- The national not seasonally adjusted unemployment rate for July was the same as the June rate - 6.2 percent. A year ago it was 6.9 percent.
- The preliminary July estimates for the state showed typical seasonal changes. The labor force increased to 632,930, and employment to 605,400, while unemployment dropped by 1,700 to 27,530.
- Seasonal changes in manufacturing and government helped to lower not seasonally adjusted nonfarm wage and salary employment totals to an estimated 513,600 jobs, down 4,500 from June's revised total. Over the year, however, nonfarm employment added 13,200 jobs.
- Seasonality was also the dominate force driving over-the-month gains in services up 2,900; retail trade up 1,100; construction up just 800.
- The state's July-to-July retail trade jobs total, not seasonally adjusted, increased by 2.5 percent; and manufacturing employment showed an encouraging 2.1 percent gain over the year.

Not Seasonally Adjusted Estimates:

THE NEW HAMPSHIRE UNADJUSTED RATE CONTINUES TO OUTPERFORM THE U.S. RATE

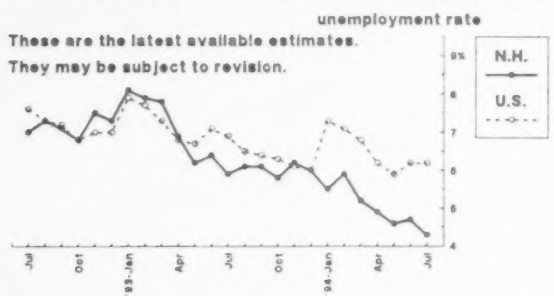


Figure a.
N.H. AND U.S. UNEMPLOYMENT ESTIMATES
(not seasonally adjusted)

A LESS SEVERE SEASONAL DROP IN JULY HALTS THIRD QUARTER TIGHTENING OF OVER-THE-YEAR GAINS NONFARM

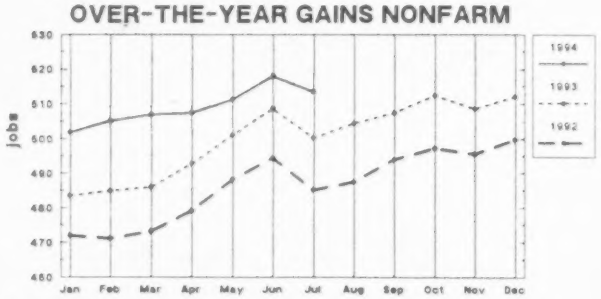


Figure b.
TOTAL JOBS IN NH NONFARM EMPLOYMENT 1992-1994
(not seasonally adjusted)

Table 1. MONTHLY NOT SEASONALLY ADJUSTED NEW HAMPSHIRE LABOR FORCE ESTIMATES

Local Area Unemployment Statistics (LAUS) Labor Force Estimates *(by place of residence)*	Number of Workers July 1994	June 1994	July 1993	Net Change From Previous Month	Year
Total Civilian Labor Force	632,930	626,610	625,550	6,320	7,380
Employed	605,400	597,380	588,530	8,020	16,870
Unemployed	27,530	29,230	37,020	-1,700	-9,490
Unemployment Rate *(% of labor force)*	4.3	4.7	5.9	—	—

Table 2. NOT SEASONALLY ADJUSTED NH SMSA, US, AND REGIONAL UNEMPLOYMENT RATES

Local Area Unemployment Statistics (LAUS) Labor Force Estimates (by place of residence)	July 1994	June 1994	July 1993
UNITED STATES	6.2%	6.2%	6.9%
New Hampshire Standard Metropolitan Statistical Areas			
Manchester PMSA	4.7%	5.1%	5.5%
Nashua PMSA	4.7%	5.2%	6.3%
Portsmouth-Rochester, NH-ME PMSA	4.0%	4.1%	6.0%
Boston, MA PMSA	5.3%	5.3%	5.8%
Lawrence, MA-NH PMSA	7.2%	7.4%	8.2%
Lowell, MA-NH PMSA	6.9%	6.8%	7.7%
in the Region			
NEW ENGLAND	6.0%	5.8%	6.2%
Connecticut	5.6%	5.5%	6.6%
Maine	5.4%	6.1%	6.4%
Massachusetts	6.0%	6.0%	6.6%
New Hampshire	4.3%	4.7%	5.9%
Rhode Island	6.2%	5.9%	6.8%
Vermont	3.6%	4.0%	4.5%
NORTHEAST:			
New Jersey	6.7%	7.1%	7.3%
New York	6.9%	7.1%	7.4%
Pennsylvania	6.7%	5.8%	7.3%

AMONG NEW HAMPSHIRE'S SIX PMSAs ONLY THE LOWELL, MA-NH PMSA SAW NOT SEASONALLY ADJUSTED RATES RISE

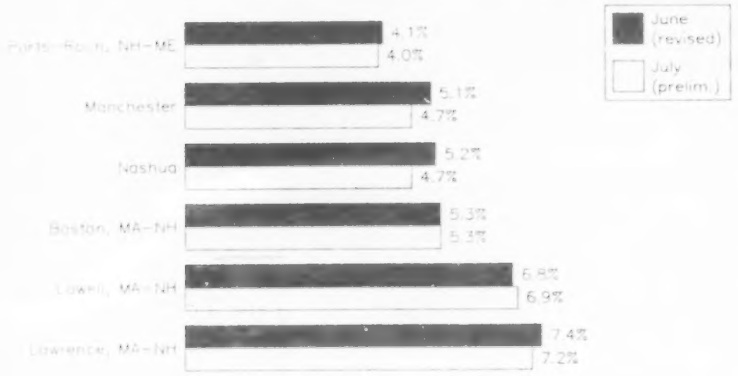


Figure c.
NH/NH-MA/NH-ME PMSA UNEMPLOYMENT RATE ESTIMATES
(not seasonally adjusted)

Table of Contents:

	page
Not Seasonally Adjusted Labor Force (*LAUS*) and Nonfarm (*CES*) Jobs Estimates	1
Unemployment Rates in the Region	2
Seasonally Adjusted Labor Force (*LAUS*) and Nonfarm (*CES*) Jobs Estimates	3
Not Seasonally Adjusted Nonfarm (*CES*) Estimates of Jobs by Industry	4
By N.H. Standard Metropolitan Statistical Area by Industry	5
Consumer Price Index	5
To Order Publications:	5
N.H. Unemployment Compensation Claims Data	6
Unemployment Fund Information	6
Did you know? - Technicians are becoming More Important to U.S. Employers	6
LMA, PMSA, and County Unemployment Rates	7
Oooops! - Correction of Table 6 as Published in the June Issue of E.C.	8

Seasonally Adjusted Estimates:

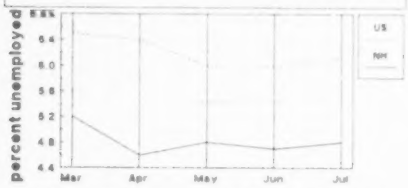
New Hampshire's seasonally adjusted unemployment rate for July increased slightly to 4.8%; the U.S. adjusted unemployment rate for July was 6.1%, down from the 6.8% rate of a year ago.

Table 3. SEASONALLY ADJUSTED LABOR FORCE ESTIMATES FOR NEW HAMPSHIRE AND THE UNITED STATES

NEW HAMPSHIRE	Mar-94	Apr-94	May-94	Jun-94 (revised)	Jul-94 (preliminary)
Rate of Unemployment	5.2%	4.6%	4.8%	4.7%	4.8%
Civilian Labor Force	623,120	623,520	616,960	621,780	627,200
Number Employed	590,770	594,600	587,430	592,500	596,890
Number Unemployed	32,350	28,920	29,530	29,280	30,310
UNITED STATES	(United States labor force numbers in thousands)				
Rate of Unemployment	6.5%	6.4%	6.0%	6.0%	6.1%
Civilian Labor Force	130,580	130,747	130,774	130,248	130,457
Number Employed	122,037	122,338	122,872	122,430	122,452
Number Unemployed	8,543	8,408	7,902	7,817	8,005

Note: Due to changes in the Current Population Survey, 1994 estimates are not strictly comparable to any earlier estimates.

Figure d.
NH AND US SEASONALLY ADJUSTED UNEMPLOYMENT RATES - LAST 5 MONTHS



NH AND US ADJUSTED RATES BOTH MOVE UP SLIGHTLY

Adjusted nonfarm employment increased to 518,000; up from June's revised total of 513,300. Gainers included manufacturing, retail trade, and services. Construction job totals decreased.

Table 4. SEASONALLY ADJUSTED NEW HAMPSHIRE NONFARM EMPLOYMENT

Industry	Mar-94	Apr-94	May-94	Jun-94 (revised)	Jul-94 (preliminary)
TOTAL ALL INDUSTRIES	514,300	514,000	512,200	513,300	518,000
mining*	300	400	500	500	500
construction	18,300	18,000	17,600	17,100	16,900
manufacturing	98,100	98,100	98,100	98,300	99,800
durable goods	66,100	66,000	66,300	66,400	67,200
nondurable goods	32,000	32,100	31,800	31,900	32,600
transportation, communications, public utilities	18,200	17,900	18,200	18,300	18,300
wholesale and retail trade, combined	130,900	131,900	130,800	131,900	131,900
wholesale trade	22,900	22,900	22,800	22,900	22,800
retail trade	108,000	109,000	108,000	109,000	109,100
finance, insurance, and real estate	30,100	29,800	29,800	29,500	29,000
services	141,600	142,900	143,000	143,500	144,900
government	76,700	75,000	74,200	74,200	76,700

* *Since NH mining employment exhibits no clear seasonal pattern, these estimates are not adjusted.*

WHILE THE SERVICES JOBS TOTAL CONTINUES TO SOAR RETAIL, GOVERNMENT, & MANUFACTURING JOBS TOTALS REACH NEARLY THE SAME POINT VIA DIFFERENT ROUTES

Figure e.
GROWTH IN SEASONALLY ADJUSTED NONAG JOBS OVER LAST 12 MONTHS

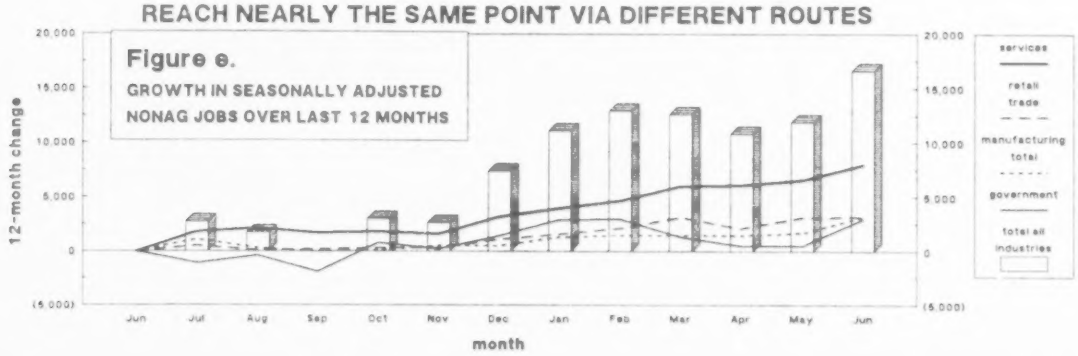


Table 5. MONTHLY NOT SEASONALLY ADJUSTED NEW HAMPSHIRE NONFARM WAGE AND SALARY EMPLOYMENT

Current Employment Statistics (CES or BLS 790) program Employment by Industry - Number of Jobs by place of establishment, benchmarked on March 1993 data	Number of Jobs JULY 1994 (preliminary)	JUNE 1994 (revised)	JULY 1993	Net Change From Previous: Month	Year
TOTAL, ALL INDUSTRIES, Private and Government....	513,600	518,100	500,400	-4,500	13,200
PRIVATE EMPLOYMENT					
Private Employment Total -	446,400	444,600	436,700	1,800	9,700
Goods Producing (Private) Total -	116,500	117,800	114,500	-1,300	2,000
MINING	500	500	500	0	0
CONSTRUCTION	19,000	18,200	19,000	800	0
MANUFACTURING	97,000	99,100	95,000	-2,100	2,000
Durable Goods Subtotal* -	65,700	66,900	64,500	-1,200	1,200
Lumber and wood products	4,200	4,300	3,900	-100	300
Furniture and fixtures	1,300	1,300	1,200	0	100
Stone, clay, glass, and concrete products	2,000	2,000	1,900	0	100
Primary metal industries	4,800	4,800	4,200	0	600
Fabricated metal products except machinery and transportation products	7,500	7,600	7,000	-100	500
Industrial and commercial machinery and computer equipment	17,500	18,300	18,500	-800	-1,000
Electronic and electrical equipment and components except computer	15,200	15,000	13,700	200	1,500
Miscellaneous manufacturing industries	2,100	2,200	2,000	-100	100
Instruments; photographic, medical, and optical goods; watches and clocks	10,300	10,700	11,300	-400	-1,000
Nondurable Goods Subtotal* -	31,300	32,200	30,500	-900	800
Food and kindred products	2,400	2,500	2,600	-100	-200
Textile mill products	3,600	3,700	3,500	-100	100
Apparel & other finished products made from fabrics & similar materials	2,300	2,400	2,000	-100	300
Paper and allied products	4,400	4,600	4,600	-200	-200
Printing, publishing, and allied industries	7,800	7,800	7,500	0	300
Leather and leather products	1,500	1,800	1,800	-300	-300
Rubber and miscellaneous plastics products	8,400	8,500	7,600	-100	800
Private Service Producing Total -	329,900	326,800	322,200	3,100	7,700
TRANSPORTATION, COMMUNICATIONS, ELECTRIC, GAS & SANITARY SERVICES	17,800	18,500	17,600	-700	200
Trade Total -	134,600	133,500	132,300	1,100	2,300
WHOLESALE TRADE	23,300	23,300	23,700	0	-400
RETAIL TRADE	111,300	110,200	108,600	1,100	2,700
FINANCE, INSURANCE, AND REAL ESTATE	29,500	29,700	30,500	-200	-1,000
SERVICES	148,000	145,100	141,800	2,900	6,200
Health Services	43,300	42,800	42,100	500	1,200
Hospitals	18,200	17,900	17,900	300	300
Other Health Services	25,200	24,900	24,200	300	1,000
GOVERNMENT EMPLOYMENT					
Government Total -	67,200	73,500	63,700	-6,300	3,500
Federal	7,800	7,700	7,700	100	100
State	18,800	18,800	16,500	0	2,300
Local	40,600	47,000	39,500	-6,400	1,100
PRIVATE SERVICE PRODUCING AND GOVERNMENT					
Service Producing Total -	397,100	400,300	385,900	-3,200	11,200

* *Data does not add due to some unpublishable industry statistics*

Table 6. MONTHLY NOT SEASONALLY ADJUSTED ESTIMATES OF JOBS, IN NONFARM WAGE AND SALARY EMPLOYMENT WITH NEW HAMPSHIRE METROPOLITAN STATISTICAL AREA EMPLOYERS

Current Employment Statistics (CES or BLS 790) program Employment by Industry Number of Jobs by place of establishment; benchmarked on March 1993 data	Manchester PMSA Number of Jobs			Change From Previous		Nashua PMSA Number of Jobs			Change From Previous		Portsmouth-Rochester, NH-ME PMSA Number of Jobs			Change From Previous	
	JULY 1994 (prelim.)	JUNE 1994 (revised)	JULY 1993	Month	Year	JULY 1994 (prelim.)	JUNE 1994 (revised)	JULY 1993	Month	Year	JULY 1994 (prelim.)	JUNE 1994 (revised)	JULY 1993	Month	Year
TOTAL, ALL INDUSTRIES, Private and Government	86,500	87,000	84,700	-500	1,800	79,300	80,700	78,600	-1,400	700	104,300	105,000	100,900	-700	3,400
PRIVATE EMPLOYMENT:															
Private Employment Total -	77,200	76,700	75,500	500	1,700	73,100	73,600	72,600	-500	500	84,900	84,400	81,600	500	3,300
Goods Producing (Private) Total -	14,800	14,700	14,700	100	100	28,200	28,700	28,600	-500	-400	19,700	20,100	19,500	-400	200
CONSTRUCTION *plus* MINING	3,600	3,300	3,700	300	-100	2,200	2,100	2,200	100	0	2,800	2,600	2,900	200	-100
MANUFACTURING	11,200	11,400	11,000	-200	200	26,000	26,600	26,400	-600	-400	16,900	17,500	16,600	-600	300
Durable Goods Subtotal -	6,700	6,900	6,600	-200	100	20,400	20,900	20,900	-500	-500	9,900	10,100	9,900	-200	0
Indus/Com Machnry *plus* Elctrcal/Elctrnic Eq	3,200	3,300	3,200	-100	0	11,400	11,800	11,500	-400	-100	N.A.	N.A.	N.A.	N.A.	N.A.
Nondurable Goods Subtotal -	4,500	4,500	4,400	0	100	5,600	5,700	5,500	-100	100	7,000	7,400	6,700	-400	300
Private Service Producing Total -	62,400	62,000	60,800	400	1,600	44,900	44,900	44,000	0	900	65,200	64,300	62,100	900	3,100
TRANSP/COMMNCTNS/ELEC/GAS/SANITARY SVS	6,000	5,800	5,300	200	700	2,000	2,000	2,100	0	-100	3,900	3,800	3,600	100	300
Trade Total -	21,200	21,600	21,000	-400	200	20,000	19,800	19,900	200	100	28,000	27,600	27,000	400	1,000
WHOLESALE TRADE	4,700	4,900	5,100	-200	-400	3,300	3,300	3,600	0	-300	3,800	3,600	3,400	200	400
RETAIL TRADE	16,500	16,700	15,900	-200	600	16,700	16,500	16,300	200	400	24,200	24,000	23,600	200	600
FINANCE, INSURANCE, REAL ESTATE	6,800	6,800	7,700	0	-900	3,100	3,100	3,300	0	-200	6,500	6,600	6,800	-100	-300
SERVICES	28,400	27,800	26,800	600	1,600	19,800	20,000	18,700	-200	1,100	26,800	26,300	24,700	500	2,100
GOVERNMENT EMPLOYMENT:															
Government Total -	9,300	10,300	9,200	-1,000	100	6,200	7,100	6,000	-900	200	19,400	20,600	19,300	-1,200	100
Federal	2,600	2,600	2,500	0	100	800	800	900	0	-100	6,100	6,100	7,100	0	-1,000
State	1,300	1,300	1,200	0	100	500	500	400	0	100	4,400	4,400	3,100	0	1,300
Local	5,400	6,400	5,500	-1,000	-100	4,900	5,800	4,700	-900	200	8,900	10,100	9,100	-1,200	-200
PRIVATE SERVICE PRODUCING & GOVERNMENT:															
Service Producing Total -	71,700	72,300	70,000	-600	1,700	51,100	52,000	50,000	-900	1,100	84,600	84,900	81,400	-300	3,200

Manchester PMSA -- city of Manchester; towns of Allenstown, Auburn, Bedford, Candia, Goffstown, Hooksett, Londonderry, Weare.

Nashua PMSA -- city of Nashua; towns of Amherst, Brookline, Greenville, Hollis, Hudson, Litchfield, Mason, Merrimack, Milford, Mont Vernon, New Ipswich, Wilton.

Portsmouth-Rochester, NH-ME PMSA -- New Hampshire cities of Dover, Portsmouth, Rochester, Somersworth; New Hampshire towns of Barrington, Brentwood, Durham, East Kingston, Epping, Exeter, Farmington, Greenland, Hampton, Hampton Falls, Kensington, Lee, Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton, Rollinsford, Rye, Stratham; and Maine towns of Berwick, Eliot, Kittery, South Berwick, York.

N.A. - *non-available (these categories are not broken out due to confidentiality considerations)*

United States CONSUMER PRICE INDEX for All Urban Areas (CPI-U)

Index			Change from Previous	
July 1994	June 1994	July 1993	Month	Year
148.4	148.0	144.4	0.3%	2.8%

Indexed on 1982-1984 = 100

To Order Publications:

Almost all of our publications are free. To order any of our publications, please call (603) 228-4124 or send a request to the publications address below.

ELMI Publications
New Hampshire Employment Security
32 South Main Street
Concord, New Hampshire 03301-4857

Table 7 UNEMPLOYMENT COMPENSATION INITIAL CLAIMS FILED AND CONTINUED WEEKS CLAIMED COMPARED TO PREVIOUS MONTH, YEAR

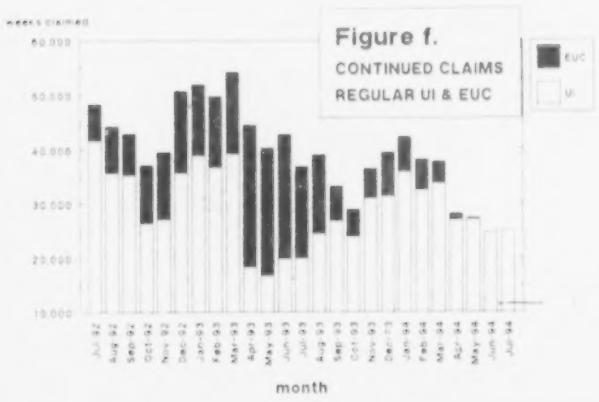
New Hampshire Employment Security Unemployment Compensation Claims Activity	JULY 1994	JUNE 1994	JULY 1993	Change from Previous Month Net	Change from Previous Month Percent	Change from Previous Year Net	Change from Previous Year Percent
Total Regular Unemployment Compensation Programs:							
Initial Claims Filed	5,079	4,287	4,426	792	18.5%	653	14.8%
Continued Weeks Claimed	25,044	24,821	19,928	223	0.9%	5,116	25.7%
Federal Emergency Unemployment Compensation: (program has been discontinued)							
Initial Claims Filed	0	0	1,544	---	---	-1,544	-100.0%
Continued Weeks Claimed	0	0	16,827	---	---	-16,827	-100.0%

Weeks claimed for regular unemployment compensation were up from last July - but, a year ago, EUC continued claims nearly doubled the total when added in.

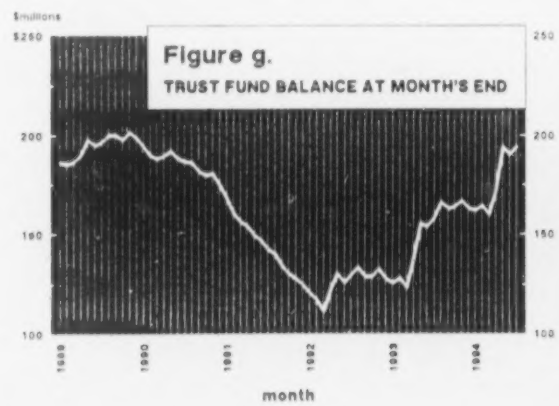
Source: New Hampshire Employment Security Economic and Labor Market Information Bureau

- Unemployment compensation fund balance at the end of July: $194,320,467.91
- Average payment for a week of total unemployment: $144.44
- Net benefits paid: $3,608,374.74
- Net contributions received during the month: $7,404,685.21
- Interest Received: $0.00

SEASONAL VACATION SHUTDOWNS HELP TO NUDGE UP REGULAR UI CLAIMS



FUND REMAINS AT NEAR 1989 LEVEL



Did you know?

Since 1950 the number of technical workers has grown at triple the rate of the rest of the workforce.

Since 1950 the number of technical workers in the United States has increased nearly 300 percent - triple the growth rate for the work force as a whole - to some 20 million. The sheer growth in the number of technicians and the diversity of occupations they hold bespeak a profound change in their importance to companies that hope to survive and thrive in an era of significant workplace changes. With one out of every four new jobs going to a technical worker, the Bureau of Labor Statistics (BLS) forecasts that this group of techno-competents, already the largest broad occupational category in the U.S., will represent a fifth of total employment within a decade. The accompanying chart illustrates how the technical occupations are growing.

Cleaven Ferguson, Jr.

The Growth of Technicians in the United States

TECHNICAL OCCUPATION:	1992 Annual Median Pay	Jobs in 1992	Projected Job Growth 1992-2005
Clinical Laboratory Technologists and Technicians	$26,312	268,000	26%
Computer Programmers	$35,600	555,000	30%
Drafters	$27,400	314,000	11%
Emergency Medical Technicians			
basic	$22,848	114,000	36%
paramedic	$28,079		
Engineering Technicians			
experienced	$28,800	695,000	19%
supervisory	$41,400		
Library Technicians	$23,900	71,000	25%
Medical Record Technicians			61%
supervisory	$29,599	76,000	
Paralegals	$28,300	95,000	86%
Radiologic Technicians	$28,236	162,000	63%
Science Technicians	$25,300	244,000	25%

Source: *Fortune*, August 22, 1994, "The New Worker Elite"

For Additional Information:
New Hampshire Employment Security
Economic and Labor Market Information Bureau

General Information	(603) 228-4124
Research Unit	(603) 228-4173
Economist	(603) 228-4122
Covered Employment and Wages (ES-202)	(603) 228-4177
Current Employment Statistics (790)	(603) 228-4127
Local Area Unemployment Statistics	(603) 228-4175
Occupational Employment Statistics	(603) 228-4120
TDD Access Relay NH 1	(800) 735-2964

United States Department of Labor
Boston Regional Office:

Bureau of Labor Statistics Information	(617) 565-2327
Consumer Price Index (recorded message)	(617) 565-2325

New Hampshire Employment Security Local Offices:

Berlin	(603) 752-5500
Claremont	(603) 543-3111
Concord	(603) 228-4100
Conway	(603) 447-3816
Dover	(603) 742-3600
Keene	(603) 352-1904
Laconia	(603) 524-3960
Lebanon	(603) 448-6340
Littleton	(603) 444-2971
Manchester	(603) 627-7841
Nashua	(603) 882-5177
Portsmouth	(603) 436-3702
Salem	(603) 893-9185

About this publication -

Economic Conditions in New Hampshire is published, monthly, by the Economic and Labor Market Information Bureau of New Hampshire Employment Security, in coordination with the Bureau of Labor Statistics of the United States Department of Labor.

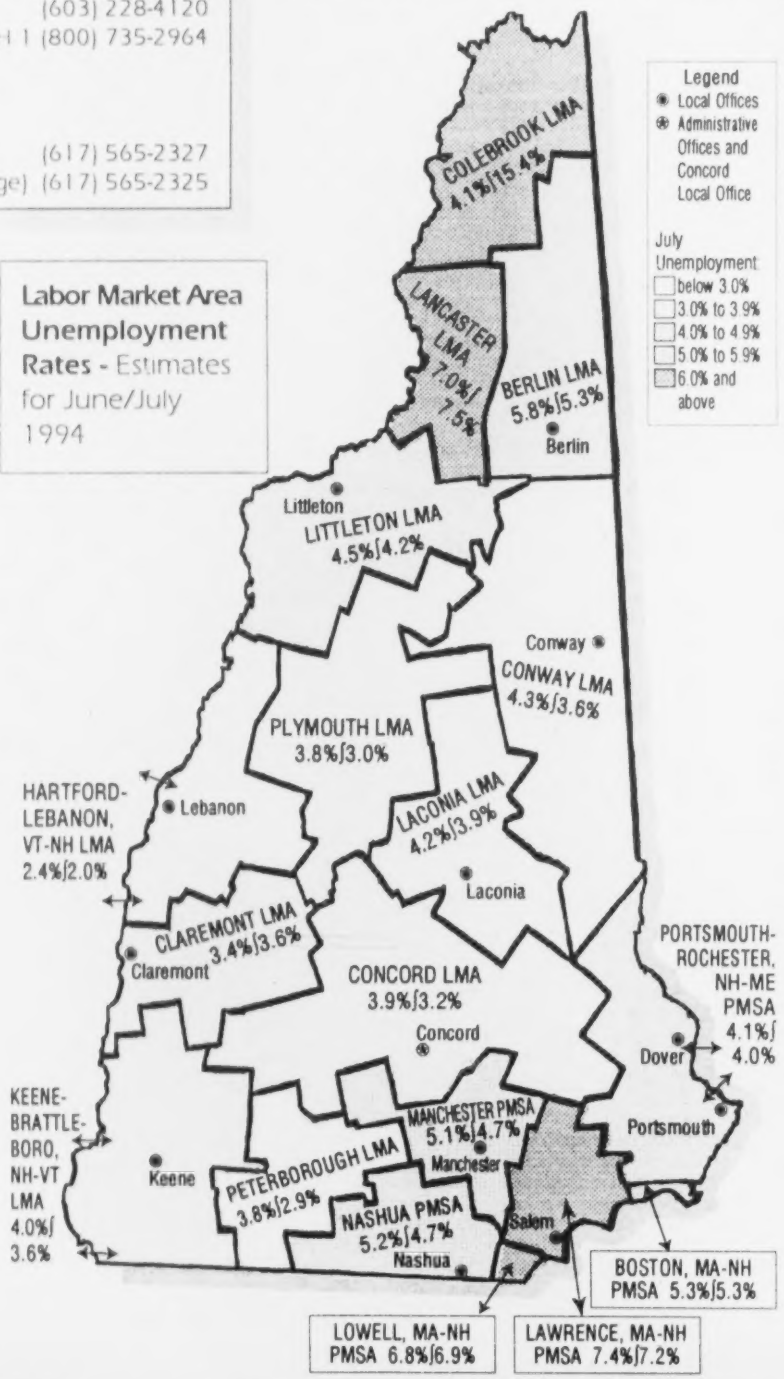
Employment SECURITY

New Hampshire Employment Security is an Equal Opportunity Employer and complies with the *Americans with Disability Act.*

County Unemployment Rates - Estimates for June/July 1994

	June	July		June	July
Belknap	4.5%	4.2%	Hillsborough	5.1%	4.6%
Carroll	3.8%	3.2%	Merrimack	3.7%	3.1%
Cheshire	4.0%	3.6%	Rockingham	5.6%	5.2%
Coos	5.8%	7.4%	Strafford	4.2%	4.6%
Grafton	3.1%	2.7%	Sullivan	3.4%	3.5%

Labor Market Area Unemployment Rates - Estimates for June/July 1994



Oooops!

Sorry, we slipped up in the June issue of *Economic Conditions.*

We forgot to update the numbers in Table 6 in the June issue. They should have appeared as below. Note that the *preliminary* April numbers have been revised since. The revised April estimates were published in the July issue.

Current Employment Statistics (CES or BLS 790) program Employment by Industry Number of Jobs by place of establishment, benchmarked on March 1993 data	Manchester PMSA Number of Jobs			Change From Previous		Nashua PMSA Number of Jobs			Change From Previous		Portsmouth-Rochester, NH-ME PMSA Number of Jobs			Change From Previous	
	APRIL 1994 (prelim.)	MARCH 1994 (revised)	APRIL 1993	Month	Year	APRIL 1994 (prelim.)	MARCH 1994 (revised)	APRIL 1993	Month	Year	APRIL 1994 (prelim.)	MARCH 1994 (revised)	APRIL 1993	Month	Year
TOTAL, ALL INDUSTRIES, Private and Government	86,200	85,000	83,300	1,200	2,900	79,600	79,700	78,600	-100	1,000	104,000	103,700	101,300	300	2,700
PRIVATE EMPLOYMENT:															
Private Employment Total -	75,900	74,800	73,400	1,100	2,500	72,500	72,500	71,200	0	1,300	80,900	79,100	76,600	1,800	4,300
Goods Producing (Private) Total -	14,500	14,300	14,200	200	300	28,600	28,700	28,600	-100	0	19,800	19,200	19,500	600	300
CONSTRUCTION *plus* MINING	3,100	2,900	2,900	200	200	2,100	2,000	2,000	100	100	2,300	1,900	2,300	400	0
MANUFACTURING	11,400	11,400	11,300	0	100	26,500	26,700	26,600	-200	-100	17,500	17,300	17,200	200	300
Durable Goods Subtotal -	6,900	6,900	7,000	0	-100	20,800	20,900	21,000	-100	-200	10,100	9,900	9,900	200	200
IndusCom Machnry *plus* ElctrcalElctrnic Eq	3,400	3,300	3,100	100	300	11,800	11,800	11,600	0	200	N.A.	N.A.	N.A.	N.A.	N.A.
Nondurable Goods Subtotal -	4,500	4,500	4,300	0	200	5,700	5,800	5,600	-100	100	7,400	7,400	7,300	0	100
Private Service Producing Total -	61,400	60,500	59,200	900	2,200	43,900	43,800	42,600	100	1,300	61,100	59,900	57,100	1,200	4,000
TRANSP/COMMNCTNS/ELEC/GAS/SANITARY SVS	5,700	5,600	5,300	100	400	1,800	2,100	2,000	-300	-200	3,500	3,600	3,100	-100	400
Trade Total -	21,300	20,800	20,900	500	400	19,500	19,400	19,400	100	100	25,300	24,700	24,600	600	700
WHOLESALE TRADE	4,800	4,800	5,200	0	-400	3,200	3,200	3,500	0	-300	3,200	3,300	3,200	-100	0
RETAIL TRADE	16,500	16,000	15,700	500	800	16,300	16,200	15,900	100	400	22,100	21,400	21,400	700	700
FINANCE, INSURANCE, REAL ESTATE	7,100	7,100	7,600	0	-500	3,100	3,200	3,100	-100	0	6,600	6,700	6,700	-100	-100
SERVICES	27,300	27,000	25,400	300	1,900	19,500	19,100	18,100	400	1,400	25,700	24,900	22,700	800	3,000
GOVERNMENT EMPLOYMENT:															
Government Total -	10,300	10,200	9,900	100	400	7,100	7,200	7,400	-100	-300	23,100	24,600	24,700	-1,500	-1,600
Federal	2,500	2,500	2,500	0	0	800	800	900	0	-100	6,300	6,400	7,700	-100	-1,400
State	1,300	1,300	1,200	0	100	500	600	500	-100	0	6,600	8,000	7,000	-1,400	-400
Local	6,500	6,400	6,200	100	300	5,800	5,800	6,000	0	-200	10,200	10,200	10,000	0	200
PRIVATE SERVICE PRODUCING & GOVERNMENT:															
Service Producing Total -	71,700	70,700	69,100	1,000	2,600	51,000	51,000	50,000	0	1,000	84,200	84,500	81,800	-300	2,400

NH EMPLOYMENT SECURITY
32 SOUTH MAIN STREET
CONCORD NH 03301-4857

PRINTED ON RECYCLED PAPER

OFFICIAL BUSINESS

FORWARDING AND ADDRESS CORRECTION REQUESTED

CONGRESSIONAL INFORMATION SERVICES
SRI ACQUISITIONS - 4520 EAST WEST HWY
BETHESDA MD 20814

CONCORD NH SEP 1 5'94

PB METER 7250008

U.S. POSTAGE 20.39

PENALTY FOR PRIVATE USE $300

U.S. OFFICIAL MAIL